



Ocean Rate Bulletin

Raw Cotton:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during March 1999. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, #PIERS Month#.

Market Share-March:

Each carrier's current market share is based on the number of containers shipped during March 1999. Source: PIERS, March 1999.

Market Share-CY 1999:

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for May 30, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

Container Rate:

Container rates for Raw Cotton are quoted on full, 19.5 KT per 40-foot dry containers unless otherwise noted.

Container movements of raw cotton are defined by PIERS as "American, Raw Cotton, Compressed."

Definitions

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

CY-CY = Container Yard to Container Yard

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Bangkok, Thailand

Raw Cotton

Monthly Market Share For: March 1999

Month\Year: 80\212

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	21%	21%	20 Days	\$100.00		\$22							\$2,379
NYK Line	15%	7%	19 Days	\$1,400 ¹							\$399		\$1,799
APL	13%	15%	17 Days	\$1,100									\$1,100
Evergreen	13%	5%	29 Days										
Sea-Land	8%	3%	22 Days	\$1,800 ¹									\$1,800
Hyundai	0%	4%	22 Days	\$78.00		\$22							\$1,950
Maersk	0%	3%	20 Days	\$1,400 ¹									\$1,400

¹ Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Raw Cotton

Monthly Market Share For: March 1999

Month\Year: 151\428

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Cho Yang	23%	14%	16 Days	\$101.00									\$1,970
Hanjin	21%	27%	12 Days										
Mitsui OSK	19%	21%	14 Days	\$1,372 ¹									\$1,372
Zim Line	16%	11%	16 Days	\$101.00									\$1,970
Hyundai	14%	17%	14 Days	\$91.00		\$22							\$2,204
APL	8%	8%	19 Days	\$1,372 ¹									\$1,372
K Line	0%	3%	18 Days										

¹ Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Raw Cotton

Monthly Market Share For: March 1999

Month\Year: 99\177

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Mitsui OSK	31%	32%	13 Days	\$1,100 ¹									\$1,100
NYK Line	27%	15%	14 Days	\$1,100 ¹							\$399 ¹		\$1,499
Yang Ming	23%	26%	18 Days	\$1,195 ¹		\$26							\$1,610
Hanjin	11%	6%	16 Days										
Evergreen	7%	4%	17 Days	\$77.00									\$1,502
OOCL	0%	20%	14 Days										
APL	0%	6%	13 Days	\$950.00									\$950

¹ Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Raw Cotton

Monthly Market Share For: March 1999

Month\Year: 88\187

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Sea-Land	27%	27%	26 Days										
Mitsui OSK	20%	17%	22 Days	\$910.00 ¹									\$910
Hanjin	20%	16%	24 Days										
NYK Line	8%	9%	24 Days	\$910.00 ¹							\$399 ¹		\$1,309
Maersk	8%	6%	24 Days	\$1,600 ¹						\$300 ¹			\$1,900
APL	7%	6%	23 Days	\$850.00 ¹									\$850
Hyundai	6%	4%	24 Days	\$74.00		\$22							\$1,872
OOCL	3%	3%	23 Days	\$910.00 ¹							\$399 ¹		\$1,309
Yang Ming	0%	5%	28 Days	\$1,440 ¹		\$26							\$1,960

¹ Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Raw Cotton

Monthly Market Share For: March 1999

Month\Year: 6\12

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Mitsui OSK	34%	22%	14 Days	\$1,050 ¹									\$1,050
Yang Ming	21%	14%	15 Days	\$1,100		\$26	5%						\$1,675
Evergreen	11%	19%	15 Days	\$62.00			5%	\$22					\$1,698
Sea-Land	11%	16%	12 Days	\$1,150 ¹			5%			\$200 ¹			\$1,418
NYK Line	11%	12%	15 Days	\$1,050 ¹							\$399 ¹		\$1,799
Hanjin	9%	5%	15 Days										
APL	4%	9%	16 Days	\$700.00									\$700
Maersk	0%	3%	15 Days										

¹ Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Kobe, Japan

Raw Cotton

Monthly Market Share For: March 1999

Month\Year: 84\171

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
APL	52%	39%	14 Days	\$750.00 ¹									\$750
Hanjin	13%	7%	12 Days										
NYK Line	10%	13%	13 Days	\$1,000 ¹							\$399 ¹		\$1,399
Yang Ming	7%	9%	13 Days	\$725.00		\$26	43%						\$1,557
K Line	6%	5%	13 Days	\$1,000									\$1,000
Senator	6%	3%	11 Days	\$51.00		\$26	43%						\$1,929
Evergreen	5%	5%	12 Days										
OOCL	1%	1%		\$1,100 ¹							\$399 ¹		\$1,499
Sea-Land	0%	8%	12 Days	\$1,150 ¹			43%						\$1,645
Mitsui OSK	0%	6%	14 Days	\$1,000 ¹									\$1,000

¹ Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Raw Cotton

Monthly Market Share For: March 1999

Month\Year: 103\206

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Sea-Land	39%	35%	18 Days	\$1,800 ¹									\$1,800
NYK Line	34%	33%	22 Days	\$1,450 ¹							\$399 ¹		\$1,849
Hanjin	17%	15%											
Mitsui OSK	6%	9%	17 Days	\$1,450 ¹									\$1,450
OOCL	4%	2%	16 Days	\$1,800 ¹									\$1,800
Madrigal	0%	6%											

¹ Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Shanghai, China

Raw Cotton

Monthly Market Share For: March 1999

Month\Year: 64\124

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
NYK Line	52%	56%	18 Days	\$1,000							\$399 ¹		\$1,399
OOCL	36%	20%	21 Days	\$1,000									\$1,000
Hanjin	11%	6%	14 Days										
Sea-Land	2%	1%		\$1,650		\$190 ¹							\$1,840
Yang Ming	0%	13%	20 Days	\$1,090 ¹							\$520 ¹		\$1,610
Evergreen	0%	4%	23 Days										

¹ Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Raw Cotton

Monthly Market Share For: March 1999

Month\Year: 6\12

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
NYK Line	100%	50%	18 Days	\$1,115							\$399 ¹		\$1,514
Mitsui OSK	0%	42%	18 Days	\$1,115 ¹									\$1,115
Hyundai	0%	8%	18 Days	\$94.00			10%						\$2,171

¹ Rate is per container